



McMaster Children's Hospital Foundation

SickKids®

CARSON, 8 CERBRAL PALSY PATIENT





SUMMER EDITION AUGUST 2017

RE/MAX® ESCARPMENT REALTY INC., BROKERAGE INDEPENDENTLY OWNED & OPERATED

NEWSLETTER

August Calendar

NOTE: All Offices & Appointment Centre will be closed Monday, August 7 for the Civic Holiday.

MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY
	1	2	3	4
 <p>7</p> <p>All Offices & Appointment Centre will be closed.</p>	8	9	 <p>10</p> <p>ANNUAL CHARITY BBQ (QUEENSTON OFFICE)</p>	11
14	<p>15</p> <p>ACTIVATE YOUR REALINTRO (WINTERBERRY)</p>	<p>16</p> <p>faltour</p> <p>TRADE RECORD TRAINING (BURLINGTON NORTH)</p>	<p>17</p> <p>DocuSign®</p> <p>(WINTERBERRY)</p>	18
21	22	<p>23</p> <p>11 STRATEGIES FOR AN AWESOME 4TH QUARTER (WINTERBERRY)</p>	24	25
28	29	30	<p>31</p> <p>TECH DAY BOOTCAMP (WINTERBERRY)</p>	

Conrad in San Francisco at Inman Connect

Our Mission: Experience our Experience



Maintain a Positive Environment and a Family Spirit



Create Fun and Strive to be Different



Earn Customer Loyalty and Respect Every Day



Be Adventurous, Creative and Open to Change



Don't take Success for Granted



Pursue Innovation, Learning and Sharing Knowledge



Delivering what we Promise and add Value Beyond what is Expected



Care about our Community and Our Environment

our values

CONTINUING EDUCATION

ACTIVATE YOUR REALINTRO!

DATE: Tues. Aug. 15
TIME: 10-12

LOCATION: Winterberry Office
MENTOR: Virginia Paul

REGISTER BY Friday, Aug. 11

This hands-on session is designed to help you actually create content for your REALINTRO profile and get it ACTIVE so that you can start using it to capture leads from REALINTRO and REALHOODS. **You must already have a REALINTRO account set up and the basic contact info input** - upon registration, you will receive a list of what you need prepare in advance, so that we can help you to input articles, video, testimonials and stats and put this great tool to work for you!

LAPTOP IS MANDATORY FOR THIS SESSION.

TRADE RECORD TRAINING: FALTOUR PAPERLESS

DATE: Wed. Aug. 16
TIME: 10:00 - 11:30

LOCATION: Burlington North
MENTOR: Pat Kozak

REGISTER BY Monday, Aug. 14

Learn how simple it is to complete your trades in Faltour. Sit with Pat for a short time and she will take all of the mystery out of it and provide you with a paper reference book that will walk you through it step by step.

SEATING IS LIMITED! REGISTER EARLY.

DOCUSIGN: A MUST HAVE TOOL!

DATE: Thurs, Aug. 17
TIME: 10-12

LOCATION: Winterberry Office
MENTOR: Joey Zurini

REGISTER BY Tuesday Aug. 15

Come for a quick hands-on session to learn how to send, sign, and approve documents from wherever life takes you! From Getting Started, to learning to connect DocuSign with Webforms, and how to begin the signing process using the dozens of pre-made, easy-to-use templates. Keep your transactions secure and delight clients with an amazing customer experience!

LAPTOP IS OPTIONAL.

11 STRATEGIES FOR AN AWESOME 4TH QUARTER IN 2017!

DATE: Wed. August 23
TIME: 10:00 - 12:00

LOCATION: Winterberry Office
MENTOR: David Yunker

REGISTER BY Friday, Aug. 18

Are your 2017 goals being achieved? Are you chasing deals? Are you wondering why some REALTOR®s are successful and many are not? This session is designed to address strategies that we can all incorporate into our daily business activities, and enable us achieve ultimate success. Topics will include 12 things successful people do differently; the definition of SUCCESS; S.M.A.R.T goal setting; gaining more control of your time; the importance of Momentum & the first 3 hrs of your day; 7 core actions that every top REALTOR® performs; working ON versus IN your real estate business. You won't regret taking the time to learn how to make the next months your Best Ever!

TECH DAY BOOTCAMP

DATE: Thurs. Aug. 31
TIME: 9:30 - 12:30

LOCATION: Winterberry Office
MENTOR: Joey Zurini

REGISTER BY Monday, Aug. 28

Take the guess work out of technology at RE/MAX Escarpment—open to ALL AGENTS, not just new ones! Includes:

- Internal and external RE/MAX tools, including QOC (Virtual Office incl. message & showing summary), Company Website, Logging into MCS to access company message board & Office Tools for Spec Online, Community Videos, etc.
- Useable statistics on Realtor.ca/Fusion/Matrix
- Learn 5 pieces of pirce improvement ammunition.

A LAPTOP/DEVICE IS MANDATORY FOR THIS SESSION!



Save the Date

What's happening in September? Mark the following dates on your calendar:

OFFICE MEETINGS:

- **DUNDURN:** Thurs. Sept 7 @ 10:00 am
- **ANCASTER:** Thurs. Sept 14 @ 10:30 am
- **UPPER JAMES/WINTERBERRY:** Mon. Sept 18 at the Winterberry Office @ 10:30 am
- **QUEENSTON:** Mon. Sept 18 @ 1:30 pm
- **BURLINGTON NORTH/DOWNTOWN:** Mon. Sept 25 at the Burlington North Office @ 10:30 am
- **BURLINGTON SOUTH:** Mon. Sept. 25 @ 1:30 pm



RE/MAX RE/CHARGE:
September 27 &
28 at the Universal
EventSpace in Vaughan.

To register, visit

www.blog.bestagent.ca/event/remax-recharge-3/

TO REGISTER FOR ANY OF THESE SESSIONS, CONTACT THE WINTERBERRY OFFICE:

EXT. 2400, 905-573-1188. or fdeskwt@rmxemail.com



Thursday
AUG. 10



12-2pm
Queenston Office

RE/MAX
ESCAPMENT
REALTY INC., BROKERAGE

Please join us for our Annual BBQ Fundraiser in support of the Children's Miracle Network.

Cost: \$20 per person

All proceeds go directly to the Children's Miracle Network

MENU

Slow Roasted Porchetta
Grilled, Marinated Chicken Breast
All Beef Char-Grilled Hot Dogs
Succulent Dry Rub BBQ Ribs
Grilled Veggies
Pasta Salad with Pesto Dressing
Chef Salad w/Pomegranate Balsamic
Vinegrette
DQ Blizzards for Dessert!



GET A FREE T-SHIRT!

Sign up to become a regular CMN Contributor with each transaction, or increase your contribution level.

Enjoy LIVE MUSIC and, weather permitting, the RE/MAX Balloon!

Bring a Business Card for a draw for **FREE DESK FEES FOR A MONTH!**

SIGN UP AT THE FRONT DESK OF YOUR HOME OFFICE!